Affordability

- Promote home ownership to build equity & wealth
- Missing Middle housing so those who work in Ann Arbor can live in Ann Arbor
- Public/private partnerships with 25% Missing Middle units subsidized by 75% market rate units
- Housing costs 30% of income or less
- Transit costs less than 10% of income; car-free for greater affordability & health
- Fully-integrated, mixed-income, non-stigmatized housing

Placemaking &

- Broad stakeholder support & community benefits
- Dynamic sense of place
- Live/work/play mixed-use development
- Walkable, 15-minute neighborhoods & local retailers
- Complete streets--safe, walkable, bikeable
- Historical housing types & zoning that foster creativity, affordability, social mobility and community: duplexes, coops, community land trusts, co-housing, live-work flats, etc.
- Continuation of Ann Arbor's significant architectural heritage

EA2 Aspirations



Financial Viability

New revenue from land lease & taxes furthers

public goals for affordable housing, parks, multi-

Development for Ann Arbor, by Ann Arbor through

Minimum developer metrics for project viability:

Internal Rate of Return (IRR) 15-20%, Before Tax

Cap rate + 1.5-2%, Equity multiple of 1.5-2,

leveraged with 40% equity/60% debt

Cash Flow (BTCF) 5-10%/year, Return On Cost (ROC)

local investors, developers, lenders & builders

Public owner land lease: 5-15% of NOL

modal transit

Mobility & Sustainability

- Highly walkable and bikeable locations and/or adjacency to public transit & car share
- Low or no parking options for select locations
- Connect with expanded figure-8 Treeline Trail
- ZERO Code compliant; LEED, Living Building Challenge and/or other certifications
- All electric construction
- Carbon-sequestering/low embodied energy materials
- Environmental cleanup & public space creation via brownfield tax increment financing (TIF)



Equitable Development

- Minority residents, workers, and businesses benefit from Ann Arbor's growth, building wealth and access
- Minority stakeholders contribute to EA2 planning at a foundational level
- Reverse the trend of decreasing diversity and affordability for long-term residents
- Acknowledge and redress the impact of redlining and other damaging influences

Catalyzing visionary plans for equitable housing, creative placemaking and mixed-use sustainable 2